

## Value from the ground up.

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## **KaMin Energy Surcharge Policy**

Natural gas and other energy sources are critical cost components of our mining and beneficiation processes. Kaolin clay margins are insufficient to absorb the risks posed by volatile natural gas prices. Therefore, KaMin will implement a standard energy surcharge policy effective May 1, 2020, for all of its kaolin products. We believe this variable surcharge as outlined in the following schedule provides a fair and flexible approach to managing volatile and unpredictable natural gas cost inflation, as it considers the amount of natural gas used to produce the various forms of kaolin clay.

Energy surcharges will be applied and adjusted monthly based on the final NYMEX settlement price, which is available three days before the end of the month at <a href="Natural Gas Futures">Natural Gas Futures</a> - <a href="NYMEX Settlement History">NYMEX Settlement History</a> | Direct Energy Business for the following month. We will use a threshold of \$4 US per MMBTU as a basis. The surcharge amount will be applied as a separate line item on invoices per the table below.

	Surcharge Per Short Ton			Surcharge Per Metric Ton		
NYMEX Close	Waterwashed	Spray Dried	Calcined	Waterwashed	Spray Dried	Calcined
(\$/MMBTU)	Slurry	Waterwashed		Slurry	Waterwashed	
<=\$4.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$4.01- \$5.00	\$1.50	\$4.50	\$10.00	\$1.65	\$4.95	\$11.00
\$5.01- \$6.00	\$3.00	\$9.00	\$20.00	\$3.30	\$9.90	\$22.00
\$6.01- \$7.00	\$4.50	\$13.50	\$30.00	\$4.95	\$14.85	\$33.00
\$7.01- \$8.00	\$6.00	\$18.00	\$40.00	\$6.60	\$19.80	\$44.00
\$8.01- \$9.00	\$7.50	\$22.50	\$50.00	\$8.25	\$24.75	\$55.00
\$9.01- \$10.00	\$9.00	\$27.00	\$60.00	\$9.90	\$29.70	\$66.00
\$10.01- \$11.00	\$10.50	\$31.50	\$70.00	\$11.55	\$34.65	\$77.00
\$11.01- \$12.00	\$12.00	\$36.00	\$80.00	\$13.20	\$39.60	\$88.00
\$12.01- \$13.00	\$13.50	\$40.50	\$90.00	\$14.85	\$44.55	\$99.00